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Regain control of your Virtualization Strategy with Lenovo and Nutanix

Where there's uncertainty, there's opportunity.



The virtualization landscape is undergoing structural change, placing renewed emphasis on long-term cost control, commercial transparency, and predictable financial planning.

Lenovo and Nutanix provide a proven, flexible platform for organizations evaluating strategic options in this environment – delivering scalable infrastructure, hybrid cloud capabilities, operational simplicity, and expert-led adoption support.

Move forward with clarity

Whether you are pursuing a multi-vendor strategy, expanding platform diversity, or planning a phased transition over time, Lenovo ThinkAgile FX (supports Nutanix, VMware and Microsoft) or HX, powered by Nutanix enables a controlled, low-friction path forward with minimal business disruption.

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Why consider Lenovo and Nutanix?

- **Enterprise-grade hybrid cloud platform** – designed for mission-critical workloads, AI initiatives, and next-generation applications across on-prem and cloud environments.
- **Operational simplification** – reduces infrastructure complexity, accelerates deployment, and increases IT agility without locking you into a single architecture.
- **Improved financial predictability** – optimized total cost of ownership and ROI through reduced licensing exposure, operational efficiency, and flexible adoption models.
- **Structured adoption and expert guidance** – advisory services, workload assessments, and proven frameworks help you adopt new platforms confidently while minimizing disruption.
- **Flexible commercial models** – CapEx and OpEx options designed to align infrastructure spend with business priorities and support staged transitions.



Step into simplicity

Lenovo ThinkAgile FX (supports Nutanix, VMware and Microsoft) or HX, powered by Nutanix provides a flexible, future-ready foundation for your hybrid cloud strategy.

[Contact your Lenovo representative](#)

[Book an advisory workshop](#)

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Why move now?

First-year risk protection package*

If you're new to Nutanix, take advantage of our comprehensive migration protection package designed to reduce first-year risk and accelerate value realization.

What's included:

- 1 year Nutanix software licenses - **FREE**
- 1/3 total storage capacity - **FREE**
- 6 months Lenovo managed services - **FREE**
(with optional 3+ year services engagement)

Eligible products:

Lenovo ThinkAgile HX, ThinkAgile HX Top Choice Express (fast shipping), ThinkAgile FX (Nutanix, VMware and Microsoft support) with Nutanix NCI, NCM or NCP (minimum 3-year term)

Promotion valid: 24 February 2026 - 31 July 2026

*Terms and conditions apply

ThinkAgile

Lenovo ThinkAgile Services – for added peace-of-mind

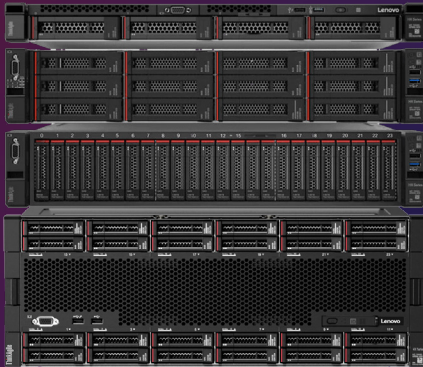
- **ThinkAgile Deployment Services** – fast, expert-led implementation to get your hyperconverged infrastructure platform up and running efficiently. With onsite knowledge transfer included, ensuring teams can operate the system confidently.
- **ThinkAgile Health Check and Update Services** – strategic review of IT systems to align with your current and future objectives. Through diagnostics, risk analysis, and update planning, actionable insights are delivered to boost performance, improve security, and lower operational costs.
- **VMware to Nutanix Migration Services** – support for organizations transitioning virtualization platforms. Enables fast adoption of Nutanix software, providing choice, flexibility, and freedom for innovation.

Two flexible ways to buy

1. Lenovo 360 Top Choice Express

Fast, streamlined, capex-based experience

Acquire **Lenovo ThinkAgile HX with Nutanix software preloaded**, ready to deploy, with accelerated time to value and reduced implementation risk.



- Pre-configured, validated solution
- Fast delivery and advisory guidance
- Competitive pricing

Lenovo 360 Top Choice Express ThinkAgile HX configuration samples:

Small - configID: CIDU001G4Z-00

- 3x HX630 V4
- 2x8C CPU
- 256GB mem
- 4x 3.84TB
- 13TB of useable storage
- 1x NIC 10/25GB with 10GB transceivers

Medium - configID: CIDU001G50-00

- 3x HX630 V4
- 2x16C CPU
- 512GB Mem
- 10x 3.84TB
- 33TB of useable storage
- 1x NIC 10/25GB with 25GB transceivers and a 10GB base-T adapter

Large - configID: CIDU001G51-00

- 4x HX650 V4
- 2x32C CPU
- 2048GB mem
- 24x 3.84TB
- 120TB of useable storage

Speak to your partner for more configurations available through **Lenovo 360 Top Choice Express**

2. Lenovo TruScale for Hybrid Cloud with Nutanix

Hybrid cloud pay-as-you-go flexibility

Move to a consumption-based model with Lenovo TruScale, enabling you to purchase on a flexible OpEx basis while leveraging expert guidance to align infrastructure with business demand.

- Pay only for what you use
- Align infrastructure costs with business demand
- Enable hybrid cloud without upfront capital expense

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TruScale



We're ready when you are

With Lenovo's global infrastructure and services leadership, we are uniquely positioned to help you regain control of your Virtualization Strategy and move forward with confidence.

Contact your Lenovo representative to schedule an advisory workshop today

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